



Drexel Chemical Company

October 31, 2023

SALES REPRESENTATIVE CAREER OPPORTUNITIES

Drexel Chemical Company is a family owned U.S. company, producing, and supplying quality pesticides since 1972.

DREXEL CHEMICAL COMPANY is pleased to announce the following career opportunity:

Inside Sales Representative

Job Description:

- Contact point for Drexel's outside sales team's product related questions including availability, pricing, and order status
- Support the National Sales Manager with program initiatives
- Coordinate with Regional Managers on sales support
- Responsible for selling company products and services
- Responsible for attending various tradeshow and regional meetings
- Maintain sales programs within assigned territory/accounts
- Monitor competitive activity and trends
- Report and recap of weekly customer contact
- Manage expenses needed for meeting sales goals
- Limited overnight travel required

Requirements:

- Minimum of a BS in Agronomy or related field and, but not limited to, 2 years of experience in the agriculture industry
- Basic knowledge of crop production, sales, and marketing
- Excellent written and oral communication skills
- Position based out of Memphis corporate headquarters

Salary: COMPETITIVE

Benefits: Health, Dental and Vision Insurance, Pension Plan

Please send your resume to:

Strick Gresham – National Sales Manager
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(901) 774-4370
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